



We address cross-border matters and the international legal needs of domestic clients through our ASEAN Desk and by working closely with leading law firms in various jurisdictions, including through our global networks, TerraLex and PrivacyRules. For international clients, we provide comprehensive legal services relating to Japanese law.



ASEAN Desk

Since 2015, we have continuously had lawyers on secondment at Drew & Napier LLC, one of Singapore's leading law firms. Through Drew Network Asia, Drew & Napier's ASEAN network of more than 800 attorneys, we have also developed relationships with member law firms across ASEAN, including in Indonesia, Thailand, Vietnam, Malaysia, the Philippines, Cambodia, Laos, and Myanmar, enabling us to deliver high-quality, one-stop legal services.



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■ Practice Areas

Areas	Key Services Provided
Corporate / M&A	Acquisitions of and equity investments in overseas companies, divestitures of overseas subsidiaries, establishment and expansion of overseas subsidiaries, and formation and dissolution of JVs
Financing Transactions	Financing for overseas power projects, aircraft and vessel leasing, overseas real estate financing, and overseas fund formation and structuring
Information Technology & Cybersecurity	Legal support for new cross-border business ventures involving AI, IoT, and blockchain technologies Compliance with data protection and privacy laws across multiple jurisdictions, and responses to cross-border data breaches and cyberattacks (member of PrivacyRules)
Regulatory Compliance	Foreign investment regulations, e-commerce regulations, consumer protection laws, competition/antitrust laws, financial regulations, environmental laws
Employment Law	Termination of employment, workforce reductions, issues involving problematic employees, compliance with local employment laws and workplace rules, and expatriate and cross-border HR matters
Intellectual Property Law	Cross-border matters involving patents, trademarks, copyrights, IP infringement, licensing, and overseas filings, in collaboration with IGIP (Iwata Godo Patent Attorneys Inc.) and local law firms
International Dispute Resolution	Cross-border dispute resolution, including litigation before foreign courts, international arbitration (ICC, SIAC, and JCAA), mediation, and other forms of ADR
Potential Disputes and Contract Interpretation	Pre-dispute contract interpretation and advice on contract renewals, amendments, and terminations
Inbound (Japanese Law)	Company incorporation, M&A, filings under the Foreign Exchange and Foreign Trade Act and the Antimonopoly Act (including global filings), real estate transactions, and employment law compliance
International Insolvency & International Family Law	Asset preservation and enforcement, and coordination with foreign counsel in matters involving foreign authorities and court proceedings

■ Major Case Highlights Cross-Border Matters Primarily Involving ASEAN and India

Cross-Border M&A & Business Alliances

<Acquisitions/Share Purchases (Buy-side/Outbound)>

- Acquisition of shares in a startup by a Japanese food manufacturer (buy-side, Singapore/Indonesia)
- Acquisition of all shares in a materials manufacturer by a Japanese agribusiness company (buy-side, Indonesia)
- Acquisition of shares in a packaging materials manufacturer and related business alliance by a Japanese trading company (buy-side, Indonesia)
- Acquisition of shares in an advisory firm and related business alliance by a Japanese financial institution (buy-side, UK/US/Australia/ Singapore)
- Acquisition by a Japanese manufacturer of shares in another company in the same industry, including due diligence, competition law advice, and contract negotiations (Japan/China/Thailand/Philippines)
- Acquisition by a European aircraft parts manufacturer of a Japanese entity and all shares in Singaporean and Malaysian entities (Japan/Singapore/Malaysia)

<M&A Involving Financial Institutions (Including Insider Trading Regulatory Matters)>

- Acquisition of shares in an Indian financial institution by a Japanese financial institution (buy-side)
- Acquisition of shares in a Philippine financial institution by a Japanese financial institution (buy-side)

<Divestitures & Carve-outs (Sell-side)>

- Sale of all shares in a Japanese manufacturer to a foreign manufacturer (sell-side, Iran/Singapore/UAE)
- Sale of shares in four domestic and overseas subsidiaries of a Japanese semiconductor trading company (sell-side, Singapore/Hong Kong/China)
- Sale by an Indian pharmaceutical company of all shares in a Japanese pharmaceutical and cosmetics company (sell-side, Japan)

<Formation, Renewal and Dissolution of Joint Ventures (JVs)>

- Formation and dissolution of JVs between Japanese component manufacturers and overseas manufacturers (China/France/Indonesia)
- Advising a Japanese retailer on the renewal of a JV agreement and changes to the JV structure (Singapore)

<Intra-Group Reorganizations>

- Intra-group reorganization of a Japanese real estate company (Japan/Singapore)

<Inbound (Investment in Japan/Japanese Legal Matters)>

- Advising a U.S. BPO company and a Singapore-U.S. telecommunications company on the establishment and operation of Japanese subsidiaries (Japanese law) (U.S./Singapore)
- Minority investment in a listed Japanese company by a diversified Indian enterprise
- Acquisition of all shares in a Japanese hotel operator by a company listed on Bursa Malaysia (Malaysia)

General International Matters (excluding disputes)

<Corporate Restructuring & Liquidation>

- Advising a Japanese electric power and gas company on the transfer of shares in a subsidiary and the liquidation of a company (Singapore)
- Advising a Japanese manufacturer on business downsizing and workforce reductions (Thailand)

<Regulatory Compliance (Finance, Digital Assets, Telecommunications)>

- Provision of cross-border financial services by Japanese financial institutions (Singapore/Hong Kong/Thailand)
- Provision of cross-border financial platforms by Japanese IT companies (Singapore/Indonesia/Thailand/Vietnam/Cambodia)
- Compliance with Japanese financial regulations for foreign banks and securities firms (multiple matters)
- Financial regulatory compliance for global financial groups, fintech companies (Banking Act, Financial Instruments and Exchange Act, Payment Services Act) (multiple matters, US/Singapore)
- Regulatory compliance in connection with the launch and operation of telecommunications businesses in Japan (multiple inbound cases, UK/Singapore/China, etc.)
- Competition law compliance for Japanese electronics manufacturers (Vietnam/Philippines)

<Compliance & Fraud Investigations>

- Cross-border misconduct investigations for multiple Japanese companies (Indonesia/Thailand/Malaysia/Singapore/UAE, etc.)
- Bribery investigations involving a Japanese manufacturer's distributors (Indonesia)
- Advising on responses to regulatory authorities in connection with fraud affecting a Japanese manufacturer (Singapore)

<Data Protection & E-commerce>

- Global data protection compliance, covering GDPR and ASEAN data protection laws (Europe/UK/US/China/South Korea/Taiwan/ASEAN)
- Drafting e-commerce terms and conditions for a Japanese retailer (Singapore)

<Intellectual Property & Licensing>

- Drafting and negotiating licensing agreements for a Japanese biotech startup (Malaysia)
- Drafting licensing agreements for a Japanese software company (Singapore/Malaysia)

<Labor & Employment>

- Advising a Singapore-based Japanese real estate company on the termination of employment contracts (Singapore)
- Advising multiple Japanese manufacturers based in Indonesia on the termination of employment contracts (Indonesia)

<Contract/Transaction Support & Product-Related Matters>

- Handling claims arising from product quality defects for a Japanese manufacturer (Singapore)
- Advising Japanese manufacturers on contract negotiations with local distributors (Thailand/Indonesia/Vietnam/Singapore)
- Advising a Japanese retailer on the establishment of a representative office in India (India)

<Real Estate & Project Finance>

- Real estate development projects in Japan by overseas investors (Hong Kong/Singapore)
- Overseas project finance transactions (U.S./Thailand/Chile/Vietnam, etc.)